

Enterprise Solutions



Bench@n

“It’s been a Godsend for us in terms of being able to cast the net as wide as possible and engage with subcontractors, identify suitable ones, and bring them on board. It is now the sole tool we use for engaging with industry.”

**Peter Cooper** | Jacobs Engineering

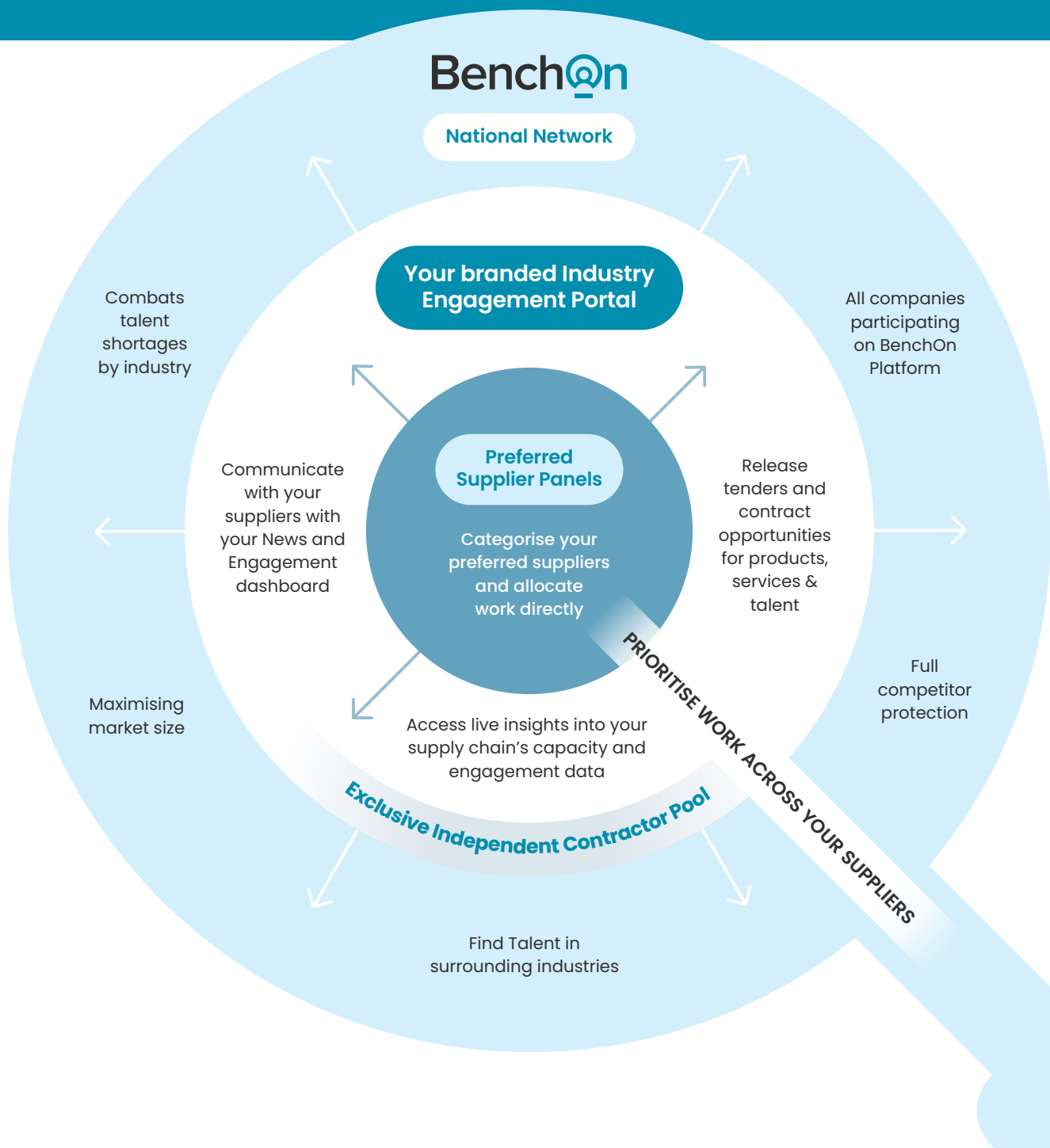
**One platform.  
Many Insights.**

# Designed for Enterprise. Optimised for small business.

BenchOn provides branded 'Workforce and Industry Portals' that connect enterprises with businesses that have the right talent, products and services to support you in a resource-competitive market.

## Our multi-purpose platform allows your business to:

- Categorise and segregate supplier pools based on procurement processes or commercial relationships,
- Access the hidden talent in industry to support your programs, regardless of where it is hidden,
- Canvass your entire supply chain with tenders connected to the businesses best suited to support you, and
- See live insights into the capability resident in your supply chain, your allocation of workload by project and how your supply chain is performing.



# One platform. Many Insights.

BenchOn seamlessly connects your complex supply chain to your entire project pipeline, which provides insights to make them more robust, fit for purpose and future proof.

Tap into the full capability and capacity across industry with insights that have you better prepared for a resource-competitive future.



## Benefits to the Enterprise

- **Never miss an opportunity** because you don't have the right resources. BenchOn uncovers capabilities buried deep in your supply chain.
- **Create greater resilience** in your supply chain by making it less susceptible to fluctuations and shortages.
- **Decentralise your supply chain access across all of your divisions** - No one person holds the value of your supply chain.
- Don't just uncover capability and capacity. Digitise those connections, make them searchable and recoverable. **Everyone in your business can find key resources**, even if they don't know they're there.
- **Never be caught without the facts.** Access supplier capability, behaviour and engagement, as well as program statistics and risks allow you to curate the supply chain you need.
- **Diversity is a natural occurrence** when business connections are based on capability
- Inbuilt **protections** ensure undesirable connections are not made, protecting your reputation, relationships and commercial in confidence information.
- **Reduce unnecessary supplier maintenance** with a trusted system that connects based on your profile settings.

## Benefits to the Suppliers

- BenchOn gives your existing supply chain **more opportunities**, by making existing relationships visible to the rest of your organisation.
- Your suppliers spend **less time chasing opportunities** and more time responding to them.
- **SMEs are more likely to prioritise responses** to your opportunities, given BenchOn reduces their workload when dealing with your organisation.
- Give your suppliers **access to a world of opportunity**, supporting them to build their business.
- **Requirements are connected based on capability** which equalises all opportunities for more desirable outcomes. It's not who you know, it's what you know.





## What makes us **unique?**

Each supplier that joins your portal is linked through the BenchOn National Network, giving them access to national opportunities. Make your supply chain more resilient by helping suppliers achieve income diversity and more stable cashflow.

“ We chose BenchOn based on them being user friendly, having access to real-time useful data and price. [They were] by far the most attractive. By quite the long shot. They have delivered on every promise they've made. BenchOn is easy to use, it's cost effective and they're willing to work with you to customise for your requirements”

**Paul Massingham** | Department of Transport and Main Roads

“ What we liked about working with BenchOn was the additional value it provides Australian companies that we work with.”

**Richard Cho** | Hanwha Defence Australia

Visit our website for more information  
[benchon.com](https://benchon.com)

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